



7421 COMMERCE LANE N.E.
MINNEAPOLIS, MINNESOTA 55432

January 20, 2022

Dear Valued Customer:

In response to your inquiry, we are pleased to confirm that the products you purchase from Larsen's Manufacturing Company will fully comply with all applicable requirements of the "Buy American Act" ("BAA").

As you may be aware, the BAA applies to Federal supply contracts that are greater than \$10,000 and less than \$83,099. Supply contracts are those that do not relate to Federal construction projects. Therefore, if you advise us that the products you are ordering are in connection with a Federal supply contract that falls within the scope of the BAA, we assure you that all of the products we provide will comply with the BAA, as follows:

1. They will be manufactured in the United States.
2. For those products that are predominantly iron and steel, the cost of iron and steel milled outside the United States will be less than 5 percent of the cost of all the components used in such products.
3. That except for our commercially available off the shelf products (referred to in the BAA as "COTS Items"), for products that are not predominantly steel or iron, at least 55 of the cost of components for products will be for components manufactured in the United States.
4. That although the BAA does not impose any domestic content requirements on COTS Items that are not predominantly steel or iron, we nonetheless will use our efforts to use components from American sources.

Please note that the requirements of the BAA do not apply to Federal supply contracts that exceed \$83,099. Instead, those contracts are governed by the "Trade Agreement Act" and the United States - Mexico -- Canada Agreement (often referred to as the TAA and USMCA, respectively). In such cases, we also assure you that our products will be in full compliance with both the TAA and USMCA.

We hope this information is helpful. Of course, if you still have any questions about the compliance of our products with the BAA, TAA or the USMCA, please do not hesitate to contact us.

Clayton Randall
Senior Vice President
Larsen's[®] Manufacturing Co.
A Member of Morris Group International



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In response to your inquiry, we are pleased to confirm that the products you purchase from Larsen's Manufacturing Company will fully comply with all applicable requirements of the "Buy American Act" ("BAA").

As you may be aware, the BAA applies to the purchase of materials in connection with a construction project under a Federal contract that does not exceed \$10,802,884. Therefore, if you advise us that the products you are ordering are material for a Federal construction contract that falls within the scope of the BAA, we assure you that all of the products we provide will comply with the BAA, as follows:

1. They will be manufactured in the United States.
2. For those products that are predominantly iron and steel, the cost of iron and steel milled outside the United States will be less than 5 percent of the cost of all the components used in such products.
3. That except for our commercially available off the shelf products (referred to in the BAA as "COTS Items"), for products that are not predominantly steel or iron, at least 55 of the cost of components for products will be for components manufactured in the United States.
4. Although the BAA does not impose any domestic content requirements on COTS Items that are not predominantly steel or iron, we nonetheless will use our efforts to use components from American sources.

Please note that the requirements of the BAA do not apply to Federal construction contracts that exceed \$10,802,884. Instead, those contracts are governed by the "Trade Agreement Act" and the United States - Mexico -- Canada Agreement (often referred to as the TAA and USMCA, respectively). In such cases, we also assure you that our products will be in full compliance with both the TAA and USMCA.

We hope this information is helpful. Of course, if you still have any questions about the compliance of our products with the BAA, TAA or the USMCA, please do not hesitate to contact us.

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